

M P mediation certification programme

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December 7th - 11th, 2016

INADR.org



JAGIELLONIAN UNIVERSITY
IN KRAKÓW

Jagiellonian University, Kraków, Poland and the International Academy of Dispute Resolution, Chicago, USA, for the first time in history have collaborated together to hold a unique five-day training programme. The programme is envisioned to train participants to become qualified mediators and is drafted on highly acknowledged international standards. The participants will get acquainted with theory of mediation, knowledge of mediation principles, mediation process, roles of the parties of a mediation process and differences between mediation and litigation. Also, the participants will learn from lectures and take part in mock mediation sessions during which they will have a chance to mediate real cases and be given the individual feedback.

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www.mediationcp.wordpress.com

Jagiellonian University Organizing Committee:

Jacek Czaja: +48 731 363 646

Agnieszka Góra (Majka): +48 695 203 300

mediation.certification.cracow@gmail.com

The Mediation Certification Programme is envisioned to promote mediation in Poland as well as in Central and Eastern Europe by helping lawyers and law students from our region to become qualified mediators with international background.

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Participants will have a unique opportunity to learn from experts and authority figures in the field of mediation.

Let's meet some of them:

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Richard Calkins

(INADR, Drake Law School)

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Professor Richard Calkins graduated from Dartmouth College and Northwestern law school. He served as a law clerk to a federal appellate judge for 2 years and then joined a major law firm in Chicago. In 1969, he formed his own Law Firm where he practiced in antitrust law until 1980, when he became dean of the Drake University Law School. During his tenure as Dean he was responsible for creating the college mock trial program in 1985. In the first year, eight schools and 12 teams participated. This year over 640 team from over 400 schools participate throughout the United States.

His interest in mediation began in 1988. Over the years has completed over 2000 mediations. He has also trained close to 1000 lawyers in mediation throughout the United States. In 2000 he began a mediation program which allows both undergraduate and law students to participate in mock mediations. Emphasis in these Tournaments has been the training as well as bringing students around the world to network and share ideas and interests. The outgrowth of this program has been to hold tournaments in Australia, India, Ukraine, Lithuania, Greece, London, Dublin and the of course United States.

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On a personal note, the thing that pleases him the most is the fact that these tournaments bring together the very brightest students in the world, who are the future. To see them interact, become friends and colleagues and be dedicated to creating an awareness of mediation worldwide makes his years of effort worthwhile.

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Mary Lou Bryant Frank

(INADR, Fellow, IHE, University of Georgia)

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Dr Mary Lou Frank is a licensed psychologist and her Ph.D. and M.S. in Psychology are from Colorado State University. She completed Advanced Negotiations for Executives at Harvard University and had training at Brenau University and Georgia State University. She served as a mediator for the Board of Regents of the University System of Georgia, on the board of directors for the International Association for Dispute Resolution, she is a state approved neutral for the courts in Georgia, and is a co-founder of the consulting group, *Transforming Mediation*. She is a Fellow at the Institute for Higher Education at the University of Georgia, and teaches at Brenau and Middle Georgia State Universities.

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She has been as professor, department chair, dean, and vice president as well as consultant and speaker nationally and internationally on mediation, civility, diversity, ethics, and leadership. She received the Distinguished Provider Award in Counseling and has been the recipient of grants and awards in leadership, teaching, diversity, and community service. Dr Frank served as the president of the Georgia Association for Women in Higher Education and currently is the president of the Georgia Women's Institute, board member of the International Women's Think Tank, and of the Possible Woman Foundation International.

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Kenneth Frank

(INADR, Brenau University)

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Kenneth Frank holds a J.D. in law from the University of Colorado and a Master's Degree in Conflict Resolution from Columbia College. He is the director of the undergraduate degree program in Conflict Resolution and Legal Studies at Brenau University, Gainesville, Georgia. He has received the Ann Austin Johnston Outstanding Faculty Award from Brenau University as well as the 2015 Coach of the Year Award from the International Academy of Dispute Resolution (INADR). He is chair of the International Intercollegiate Mediation Tournament Board, on the Board of Directors for INADR and is currently serving as Vice President for Education, USA for that group. In addition, he has been a trainer/consultant for many organizations on the topics of conflict resolution, mediation and civility. Mr. Frank has been involved in mediation for many years and has taken collegiate mediation teams to tournaments since the competitions began in 2000. He is also a co-founder of the consulting group, *Transforming Mediation* and is a registered neutral with the State of Georgia.

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Andrew Goodman

(LL.B., MBA, PhD, FCIArb, FInstCPD, FRSA, Barrister and
CEDR Mediator)

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Andrew Goodman trains and advises in mediation in 15 jurisdictions around the world. He has been a barrister since 1978 (Master of the Bench of Inner Temple 2009), an arbitrator since 1988, and an accredited CEDR mediator since 1993 practicing in commercial, construction, partnership, franchising, professional negligence and farming disputes. He has been recommended as a leading junior in professional indemnity work and mediation in the Legal 500 for 26 years. He is currently Professor of Conflict Management and Dispute Resolution Studies at Rushmore University, was visiting lecturer on the LLM/MA courses in Dispute Resolution at UCL and SOAS, University of London, and a peripatetic lecturer in mediation at ten other UK universities.

He is a member of the Independent Standards Commission of the International Mediation Institute, and Co-Chair of the Mediation Advocacy Qualifying Assessment Programmes Independent Appraisal Sub-Committee; a member of the Bar's ADR Panel and a leading mediation advocacy trainer. He is a member of the Advisory Board of the Jackson ADR Handbook (OUP) and Nottingham Law School's Institute of Mediation Studies, and the editorial board of the Journal of Mediation Theory and Practice.

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He is the author and editor of over 40 books including Effective Mediation Advocacy – A Guide for Practitioners 3rd edn 2016 (with editions for India, Turkey and Thailand and for students in preparation);and Preparing for Mediation – A Guide for Consumers Dec 2015.

Andrew is Convenor of the SCMA (www.scmastandards.com), an association promoting bench mark standards in mediation representation. He is the Director of the Association of Mediation Assessors, Trainers and Instructors (AMATI), an internationally recognised body for the promotion of standards in mediation training.

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Elena Koltsaki

(Greek Mediation Institute,

Member at the Mediator Accreditation Committee
MOJ Greece)

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Dr Elena Koltsaki is a lawyer-mediator and sits as a regular member at the Mediators' Accreditation Committee at the Greek Ministry of Justice. She is currently the lead mediation trainer of the biggest public Mediators' Training Institute in Greece (Bar of Athens).

She is the co-founder and co-owner of Greek Mediation Institute, one of the leading Greek not for profit organizations for the promotion of mediation and works as a mediation expert on several European and international projects with ADR Center – Member of Jams International (Italy).

Elena holds a PhD in Law, has over 20 years of experience in counseling, negotiations and litigation and is an Expert Advisor to the Hellenic Parliament since 2004. She is also a Research Associate of the Jean Monnet Centre of Excellence of the University of Athens.

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She is an accredited Civil, Commercial, Family and Workplace Mediator (UK, USA, Greece) with extensive advanced training in mediation and negotiations (UK & USA - Harvard Negotiation Institute).

Elena teaches law subjects and ADR in Greece and Cyprus, acts as a lecturer in national and international trainings and has trained over 700 mediators internationally. She is a Board Member of INADR (Chicago, USA), a member of the General Subcommittee of the IMI's Appraisal Committee (Netherlands) and a pioneer in Peer Mediation Programs at Schools in Greece. She participates regularly in International Competitions both as a professional judge and as a coach with distinctions and has recently organized the First International Mediation Tournament in Greece for Students at the American College of Greece (INADR, May 2016).

She works in Greek, English and French and has a good understanding of German and Spanish.

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Małgorzata Kożuch

(Jagiellonian University)

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Dr Małgorzata Kożuch holds a PhD in Law. She is an Attorney-at-law, certified mediator at the Polish Bar Council, lecturer at the Chair of European Law of the Jagiellonian University. Her research focuses on European commercial law and private international law. Frequent speaker at domestic and international conferences on European Law. As an attorney she represents parties in civil and commercial litigations. She has been involved as counsel and mediator in a number of domestic and international disputes. She trains JU students in mediation and prepares them to participate in competition in commercial mediation in International Chamber of Commerce in Paris and International Mediation and Negotiation Competition Vienna International Arbitral Centre. She led the Corporate Social Responsibility in CCBE (2010).

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Cezary Rogula

(Jagiellonian University, University of Antwerp)

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Mediator and Attorney at Law (*Adwokat*, admitted to the Polish Bar) with his own Law & Mediation Office in Krakow, Poland. Participant of the Joint Ph.D. Programme in Law (University of Antwerp, Belgium and Jagiellonian University, Krakow, Poland), research areas: commercial mediation, consumer ADR and ODR. Lecturer and trainer: legal negotiations, international commercial mediation and arbitration. As a mediator, he is accredited by Lewiatan Mediation Centre (Warsaw, Poland, formerly involved in the Ministry of Economy programme on promoting mediation) and specialises in international and domestic commercial and consumer mediation. He is involved in ICC International Commercial Mediation Competitions since 2009 and CDRC Vienna since 2015 (Case Working Group member since 2015).

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Previously: visiting student at Harvard Law School, Katholieke Universiteit Leuven (completed Harvard Law School Program on Negotiation Workshop there) and visiting researcher at Heidelberg University. Jagiellonian University: School of American Law (2007), Master of Laws Programme (2009) and Postgraduate Diploma in Banking Law (2011). He is fluent in English and Polish. He has organised and participated in numerous international and domestic conferences and training programmes on mediation and arbitration (organised by, *inter alia*, ICC, CIArb, CPR, ABA, UIA, AIA, OHIM) and published texts on various legal topics.

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Schedule of Mediation Certification Programme

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Day 1:

| | |
|---------------|---|
| 8.45 – 9.15 | Opening and introduction |
| 9.15 – 11.00 | Mediation – what is that? (part. 1) |
| 11.00 – 11.15 | Coffee break |
| 11.15 – 13.15 | Mediation – what is that? (part. 2) |
| 13.15 – 14.15 | Lunch time |
| 14.15 – 16.15 | Mediation structure and basic concepts |
| 16.15 – 16.45 | Coffee break |
| 16.45 – 19.00 | Mediator's opening statement |

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Day 2:

- 9.00 – 11.00 **Workshops - presentation of participants opening statements (working in groups)**
- 11.00 – 11.30 Coffee break
- 11.30 – 13.30 **Anthropology of conflict/theory of conflict**
- 13.30 – 14.30 Lunch break
- 14.30 – 16.30 **Mediation styles**
- 16.30 – 17.00 Coffee break
- 17.00 – 19.00 **Positions/interests/needs**

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Day 3:

| | |
|---------------|---|
| 9.00 – 11.00 | Active listening |
| 11.00 – 11.30 | Coffee break |
| 11.30 – 13.00 | Caucuses |
| 13.00 – 14.00 | Lunch break |
| 14.00 – 16.00 | Conference: Negotiation techniques and mediator response/ Harvard negotiation principles |
| 16.00 – 16.30 | Coffee break |
| 16.30 – 19.00 | Conference: Negotiation techniques and mediator response/ Harvard negotiation principles |

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Day 4:

| | |
|---------------|-----------------------------------|
| 9.00 – 11.00 | Deadlock/Closing the gap |
| 11.00 – 11.15 | Coffee break |
| 11.15 – 12.15 | Mock Mediation (session 1) |
| 12.15 – 12.30 | Individual feedback |
| 12.30 – 13.30 | Mock Mediation (session 2) |
| 13.30 – 13.45 | Individual feedback |
| 13.45 – 15.00 | Lunch break |
| 15.00 – 16.00 | Mock Mediation (session 3) |
| 16.00 – 16.15 | Individual feedback |
| 16.15 – 17.15 | Mock Mediation (session 4) |
| 17.15 – 17.30 | Individual feedback |
| 17.30 – 18.00 | Coffee break |
| 18.00 – 19.00 | Mock Mediation (session 5) |
| 19.00 – 19.15 | Individual feedback |

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Day 5:

| | |
|---------------|-----------------------------------|
| 9.00 – 10.00 | Mock Mediation (session 6) |
| 10.00 – 10.15 | Individual feedback |
| 10.15 – 11.15 | Mock Mediation (session 7) |
| 11.15 – 11.30 | Individual feedback |
| 11.30 – 12.00 | Coffee break |
| 12.00 – 13.00 | Mock Mediation (session 8) |
| 13.00 – 13.15 | Individual feedback |
| 13.15 – 14.15 | Mock Mediation (session 9) |
| 14.15 – 14.30 | Individual feedback |

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Day 5:

| | |
|---------------|---|
| 14.30 – 15.30 | Lunch break |
| 15.30 – 17.00 | Settlement drafting in Poland |
| 17.00 – 17.15 | Coffee break |
| 17.15 – 18.45 | Being a mediator in Poland/in Europe |
| 21.00 – 24.00 | CLOSING CEREMONY |

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Each participant will receive materials
and a certificate of attendance which will be awarded during
the closing ceremony
held on the last day of the Programme (December 11th).

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The Mediation Certification Programme
is a non-profit training.

Participants' fees are aimed to cover only logistics cost of attendance. All experts
generously offer training on a voluntary basis, without remuneration.

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Cost:

By virtue of the amazing generosity of our Experts, INADR and JU,
the cost of the Programme is limited to:

PLN 1280.00 – standard fee

PLN 1000.00 – student fee

PLN 830.00 – JU student fee

As much as we would love to spread the idea of mediation to the unlimited number of people, due to the limited capacity of the venue and technical constraints related to the nature of interactive workshop-based trainings,
the number of places available is limited strictly to 45.

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To sign up for the training each participant should:

- send an email to the address:

mediation.certification.cracow@gmail.com

With resume attached (reminder – please be sure that in your CV there is included a clause with a consent to process your personal data!)

- Within two days from the receipt of the confirmation of acceptance, the transfer of participation fee should be completed (a confirmation of the transfer should be sent to the above email address).

REGISTRATION OPENS ON NOVEMBER 4th, 2016.

Please note, there will be no refund after the participation fee is paid.

Registration will be dealt with on a priority basis, so please make sure you complete your registration in time, so that you will be a part of the Programme.

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